

海格威，公司创办于 1996 年，是一家专业研发、生产、销售流体连接件的企业。公司的主打产品为过渡接头、软管接头、软管总成、钢管总成及快速接头等各类液压附件。

HGW, founded in 1996. HGW is a company specializing in R&D, production and sale of fluid connections, its major products are the hydraulic adaptors, hose fittings, hose assemblies, steel pipe assembly, quick couplings and other hydraulic accessories.

二十余年来，公司一直遵循诚信经营，质量第一，客户至上的原则，一步一个脚印，发展成为拥有 3 个工厂，300 余名员工，400 余台 CNC 加工中心，月产量近 200 万件的公司。

In the past 20 years, the company has always adhered to the principle of integrity management, quality first, and customer first. Down to earth, it has developed into a company with 3 factories, more than 300 employees and more than 400 CNC machining, and the monthly output is nearly 2 million pieces.

公司有 3 大基地：

And now, our company has 3 major bases:

①基地一位于中国第一物流和商业中心-上海，主要功能是营销中心，仓库，软管总成加工中心，售后服务中心。

The company's base I is located in Shanghai, the first logistics and commercial centre in China. The main function of the base is the marketing centre, warehouse, hose assembly processing centre, and includes after-sales service.

②基地二位于流体连接件第一集散地-宁波，定位为精密制造中心。

The base II is located in Ningbo, the first distribution centre of the fluid connection, and is positioned as a precision manufacturing centre.

③基地三位于模具之乡-美丽的宁海，工厂占地 80 余亩，拥有生产厂房 40000 多平米。工厂于 2017 年 5 月正式投产，主要加工软管接头和过渡接头，已引入钢管总成的生产，并计划持续投入机床提高产能。

Base III is located in Ninghai, the hometown of molds. The factory covers an area of more than 80 acres and has a factory building of more than 40,000 square meters. The plant officially started construction in May 2017, which makes hose fittings, hydraulic adaptors and steel pipe assemblies, and we plans to continue investing in processing equipment to increase production capacity.

宁海工厂自成立之日起即推行智能化生产，信息化管理的“智造”理念。工厂可实现熄灯作业和无人作业的高智能化生产模式。

Since its establishment, the Ninghai factory has been promoting the concept of intelligent manufacturing and information management. The plant enables a highly intelligent manufacturing mode for light-off and unmanned operations.

工厂全部采用高性能全自动 CNC 加工中心搭配自行研发的桁架机器人，达到了大规模自动化生产规模，颠覆了传统接头制造厂家采用密集劳动力生产的方式，凭借于高效的自动化加工，我们一个工人可以操作 12-16 台机床，而传统的工厂一个工人一般只能操作 2-4 台机床。人工成本降低 75% 以上。针对该项发明，

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公司已经申请专利。

The factory adopts the high-performance full-automatic CNC machining center, and is equipped with self-developed Truss Robot to achieve large-scale automated production scale. This has revolutionized the way traditional joint manufacturers use intensive labor. Relying on efficient automatic, one operator can operate 12-16 machines. However, in a traditional factory, a worker can only operate 2-4 machines. In this way, labor costs are reduced by more than 75%. For the present invention, the company is applying for a patent.

机床及桁架机器人的组线，可以做到毛坯入、成品出的高效加工模式，解决了行业内传统加工工艺长期存在的大量半成品积压问题，同时可以使产品尺寸的重复性和一致性得到有效的保证。

The combination of machines and truss robots can makes the processing from blank in to finished products out. It solves the problem of a large number of semi-finished products that have long existed in the traditional processing technology in the industry. Meanwhile it can ensure repeatability and consistency of product dimensions.

在产品工序方面，公司从产品质量可控角度出发，按照接头的传统生产工序，从钢材采购、下料、锻打、加工、检验、辅助、装配、包装，所有的环节全部严格内控。

In terms of product process, the company starts from the perspective of quality controllable products. According to the production process, the steel procurement, cutting, forging, processing, inspection, auxiliary, assembly, packaging and other aspects are strictly controlled.

在质量方面，公司严格遵守各项过程控制要求，以严苛的眼光对待所有的问题。公司已通过 ISO9001-2015 审核。计量室配备硬度计，投影仪，测长仪，三坐标、光谱仪、轮廓仪、粗糙度仪、膜厚仪、盐雾试验机等检测设备。公司自上而下对于产品有着极高的质量控制要求，从毛坯到成品经过多道把关，使产品品质得以有效保证。

In terms of quality, the company strictly abides by various process control requirements and treats all issues with rigorous attention. The company has passed ISO 9001-2015 quality management system certification. The measuring room is equipped with testing equipment such as hardness tester, projector, length measuring instrument, three coordinate meter, spectrometer, contourgraph, roughometer, film thickness gauge and salt spray test machine. The company has high requirements for product quality control from top to bottom, and can effectively guarantee product quality from blank to finished product.

宁海工厂以颠覆传统的生产模式，不断提高生产效率，强化产品质量。在市场竞争愈加激烈的形势下，勇于拼搏，茁壮成长。

Ninghai factory subverts the traditional production mode, constantly improves the production efficiency, strengthens the product quality. In the more and more competitive market, dare to work hard and flourish.

公司的产品广泛用于工程机械、地下建机、矿产、码头、军工、造船、农机、冶金等行业，并远销欧美等质量要求苛刻的地区。

The products are widely used in engineering machinery, underground engineering machinery, mining, docks, military, shipbuilding, agricultural machinery, metallurgy and other industries. At the same time, it is exported to Europe and the United States and other areas with high quality requirements.

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为赢得客户的长久信赖和支持，海格威秉承“诚信为本，匠心智造”的生产理念，坚持“质量第一，快速反应”的经营方针，信守“民族品牌，连接世界”的企业愿景。不忘初心，持续发展，立志打造成为流体连接件行业的**领导者**。

In order to win the long-term trust and support of customers, HGW adhering to the production philosophy of "integrity is the fundamental element, with the spirit of the craftsman and the construction of wisdom", and adhere to the "quality first, rapid response" business policy, keep to "National Brand, Connect the World" corporation vision.

不忘初心，持续发展，立志打造成为流体连接件行业的**领导者**。

Do not forget the initial heart and continue to develop. We want to be the leader in the field of "fluid connections".

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